

MANAGED SERVICE PROVISION



From the device to the cloud, and everything in between, we're here to support your business

IN ASSOCIATION WITH

intercity

The BMF. Building your people. Building your skills.
Building your business. Building your voice.
Building excellence.

**EXCLUSIVE
CLOUD AND
SECURITY
AUDIT**





Intercity are a UK-based Managed Service Provider with 40 years of experience helping organisations stay productive, secure and ready for whatever comes their way.

Fully UK-based, family-owned, and easy to work with, we bring the people power and technical expertise to keep your operations moving. As a leading Microsoft Solutions Partner, we hold a range of cloud and security accreditations, giving you confidence that your technology is in expert hands.

Helping BMF Members Strengthen Their Defences

We've joined the Builders Merchants Federation as a Business Service Provider and our goal is simple: help members strengthen their cyber resilience and protect their businesses from growing operational risks through practical, straightforward support.

Why Cyber Resilience Can't Wait

When Cybercrime Hits

- **Knights of Old (KNP Logistics), 2023:** Attackers used a weak password to encrypt core systems and demand a £5 million ransom. The 158-year-old business entered administration within months, resulting in 700 job losses.
- **Multinational Manufacturer, 2017:** A major cyber incident delayed a nationwide ERP rollout by over a year and cost the group more around £180 million in lost revenue.
- **Multinational Manufacturer, 2022:** A major ransomware attack disrupted communication, production and distribution across operations.
- **Independent Builders Merchant, 2024:** Over 64GB of confidential data leaked, including employee identification documents and customer financial records.

[Watch our interview on the Knights of Old attack](#)

The Growing Cost of Cybercrime

- **Cybercrime is now the world's 3rd largest economy. Ransomware gangs operate like real businesses,** with customer service teams, finance departments, and strong reputations driving their success.
- The UK experiences an average of **21,300 cyberattacks every day**
- Phishing attacks have surged by **4,000% this year** due to AI-generated fake invoices and supplier updates
- Cyberattacks cost UK businesses a combined **£14.7 billion** each year
- A major cyberattack costs an average of **£195,000**, while even smaller incidents cost around **£21,000**, not counting lost trading time, fines or ransom payments
- Criminals target merchants deliberately. Fast-moving supply chains mean downtime is expensive and operational pressure forces quick decisions.



**EXCLUSIVE
CLOUD AND
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Your Cloud and Security Audit, Built for Merchants

Exclusively for BMF members, we've created a Cloud and Security Audit made up of three practical services:



Microsoft Licensing Review

Licences build up without anyone noticing. People leave, new tools get added, old ones get forgotten. Before long, you're paying for software no one uses or for tools Microsoft 365 already includes.

A Licensing Review shows you the waste clearly - duplicate tools, forgotten add-ons, licences still assigned to ex-employees. Merchants we've worked with save around £10 per person per month while improving what their people can do. You keep what works, cut what doesn't and unlock value you already own.



Microsoft 365 Assessment

Staff come and go, permissions get tweaked, access control gets messy. It only takes a few small slips for your setup to become a problem.

A Security Assessment shows you the real gaps - old accounts still active, permissions too open, settings that expose data, weak points attackers look for. You get a clear list of what needs fixing, why it matters and what to do next.

Every merchant we've assessed has uncovered issues they didn't know about. Fixing them strengthens security and reduces hassle without upending how your team works.



Security Consultancy with our vCISO

We've found that most merchants don't have senior cyber expertise in-house. The UK Government confirms that construction is one of the least likely sectors to have security leadership at a senior level. You want someone who can guide you, explain things simply and help you make confident decisions without hiring a full-time specialist.

A vCISO (Virtual Chief Information Security Officer) gives you exactly that: strategic guidance on demand, without the cost of a permanent hire. From helping you identify key risk areas, to building a tailored dashboard, a vCISO helps you build and follow a plan to get your organisation future ready.

Our vCISO Phil Bindley has decades of experience; he translates the audit findings into plain-English, actionable business priorities, giving you direct access to senior expertise that most businesses rarely get the chance to tap into. He helps merchants cut overspend, fix hidden risks and plan sensibly for the future.

BMF Members Only Offer.

For many merchants, technology has evolved faster than internal processes. Our Cloud and Security Audit gives you a clear view of your current position, identifies unnecessary costs and highlights improvements that strengthen your security - all without creating disruption.

This audit is exclusive to BMF members at a special rate.



“The Microsoft 365 Security Assessment was a straightforward and positive exercise with some powerful and effective outputs.”

James Cave, EH Smith

“As a result of the confidence we have built up over the previous projects with Intercity we’ve now also turned to them for all of our Microsoft licensing.”

Justin Thomas, Oxford Products

“We started with mobile, then we learned about the cybersecurity part of the business... We wanted something that could protect us from the things we didn’t know.”

Michael Grimshaw, AGC Chemicals

[See how we helped EH Smith improve their security](#)



Strengthen your security today

Lets talk.

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Get to know us on our website

www.intercity.technology/get-to-know-us

Connect with us on LinkedIn

linkedin.com/company/intercitytechnology

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Excellence in building
materials supply

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